

MISSION STATEMENT

Grove is dedicated to distributing quality products and services. We believe in building lasting relationships based on respect, honesty, and integrity with our customers, employees, manufacturers, and partners. We believe we must support our relationships through our personal effort and finances while always honoring God in the way we conduct our business.

OUR FOCUS IS ON:

- **Service**
- **Commitment**
- **Performance**

Our customers stay with us once they see how well Grove provides products and services in our ever-changing field.

**EXPERIENCE
THE GROVE MEDICAL
DIFFERENCE**

Medicare Part B Billing Service



Benefits:

- We are accredited by ACHC.
- We consist of a fully trained staff committed to excellent, consultative customer service.
- We offer complete compliance assistance and annual reviews and use only HIPAA compliant software for full assignment or fee-for-service contracts.
- We provide billing services for enteral, urological, ostomy and wound care patients in skilled nursing facilities.
- We provide diabetic supplies, orthotic and assisted living aids for patients at home and in assisted living facilities.

**LET US SHOW YOU
THE
GROVE MEDICAL
DIFFERENCE**

**VISIT OUR WEBSITE FOR
MORE INFORMATION**

www.GroveMedical.com



Covering All Your Healthcare Needs

**1089 Park West Boulevard
Greenville, SC 29611**

**Phone: 864-269-0283
Toll Free: 800-269-1405
Fax: 864-220-1745**

GROVE MEDICAL, INC.



www.GroveMedical.com

GROVE MEDICAL, INC.

Covering All Your Healthcare Needs

Grove Medical has been serving the southeast since 1988. We can be reached 24 hours a day for any and all your medical-surgical supply needs. Grove represents hundreds of name brand manufacturers for you to choose from – products and services that will best fit your business solutions. We offer competitive pricing in:

- *Medical and Diagnostic Equipment*
- *Nursing Supplies and Equipment*
- *Orthopedic Products*
- *Urological Supplies*
- *IV Solutions, Sets, and Access Devices*
- *Respiratory Care Supplies*
- *Wound Care*
- *Protective Equipment and Supplies*
- *Durable Medical Equipment*
- *Patient Feeding Supplies*
- *Incontinent Supplies*
- *Furniture and Equipment*
- *Kitchen Equipment*
- *Linen and Housekeeping Products*
- *Part B Billing Services*
- *Sleep Lab Supplies*

Medical-Surgical Supplies

Grove Medical covers all your healthcare needs. We offer a complete line of medical-surgical products and equipment to meet the needs of your organization. With budgets, regulations, and uncertainties, it is nice to have a partner that shares the same values; one who is dedicated to providing customer service at the lowest possible price.

Customer Service

Grove Medical specializes in structuring programs that meet all of your needs, including responsive and reliable customer service, one to two day shipping to most points, and tailored delivery schedules. We strive to provide a level of service that many companies cannot match by providing each customer with a dedicated Customer Service Representative and by working as a team. One of Grove Medical's guiding principles is to create a partnership with our customers. That core principle is ever present in our Customer Service Department.

www.GroveMedical.com Distribution Centers



Ordering and managing your orders online is EASIER than ever!

GroveMedical.com lets you shop and choose from premium brand manufacturers in one place from a comprehensive online products catalog with images, product benefits and feature brochures, MSDS, etc. Purchasing has never been so simple! GroveMedical.com is designed to make your job faster and easier allowing you to place orders electronically, view your customized pricing, check your order status, order tracking, view invoices, check credit balances and much more 24 hours a day, 7 days a week.



TRACER Supplies Management System

Grove Medical's Supplies Management System, TRACER, is the most versatile, robust, and easy to use system in the healthcare industry. TRACER is designed to manage and maintain inventory of your medical supplies, track supplies and charges by individual resident. Many facilities lose thousands of dollars each year in lost charges. Needed supplies are often not available, and the information needed to make an informed purchasing decision isn't always accurate.

TRACER allows caregivers to record supply usage as part of their daily task. Scanners make the processing convenient and quick which assures ancillary supplies and services are captured. You can see your resident charges, costs, inventory levels, reorder data, etc.

In addition to tracking charges, TRACER will help you analyze usage, manage margins, control lost charges and maintain clean audit trails. TRACER integrates with most billing systems to give you the best data collection and eliminate re-entry of charges to your billing system, eliminating data entry time and data entry errors.

As a part of our commitment to "Covering All Your Healthcare Needs", we offer our TRACER software to all of our customer partners.

Need Help?

Tracer Help Desk
1-866-675-9541

Or contact the Software Support Analysts:

www.GroveMedical.com
And click on Tracer Support